

# The Globalization of Household Production

September 2009

Michael Kremer

Stanley Watt

# Obstacles to Migration

- Migration restrictions arguably largest distortion in world economy, most costly for world's poor
- But many in rich countries see low-skilled migration...
  - changing culture/increasing crime
  - exacerbating income inequality among natives
  - creating fiscal drain on welfare state

# Rise of FPHW Immigration

- Women are increasingly crossing borders to work as foreign private household workers (FPHW)
  - “New Rich” countries – explicit programs, restricted visas (HK, Singapore, Taiwan, Gulf, Israel, Greece)
  - Within EU migration – UK, Ireland, Sweden now, others in 2011
  - “Old Rich” - Limited enforcement of immigration restrictions against FPHW
- Remittances increasingly important source of GDP
  - Sri Lanka 9%; Philippines 7%; Bangladesh 6.4%; El Salvador 17.6%
- Less subject to three key obstacles

# Model

- Assumptions:
  - 2 sectors: A and C
  - Low, high skill labor
  - Cobb-Douglas production of A
  - 3 technologies for C – home, daycare, PHW
    - Limit on daycare consumption
    - Inefficiency or disutility of PHW
- Result: FPHW immigration
  - Increases native low-skilled relative wages
  - Positive externality when taxes distort high-skill females incentives for market vs. home production
- Robust to a small native PHW sector

# How much female labor does a FPHW free up?

- Israeli labor force participation data
  - Fixed effects: Self-reported hours worked last week increases by 5.4 hrs
- Argentine household surveys
  - Fixed effects: Mothers' hours work increases by 5.6 hrs
- Cortes and Tessada (2007) - US time use data
  - Instrument for low-skilled migration with 1970 immigrant stock
  - Point estimate: each immigrant frees up 15.0% of a native worker
- Ellwood, Wilde, Batchelder (2004) - panel data
  - 10 years after childbirth, women have 30% lower wages
  - Doesn't include drop in hours or drop out of labor force

# How much female labor does a FPHW free up?

**Table 4. Effect of domestic workers on mother's hours worked**

Estimation method	OLS (1)	OLS (2)	FE (5)	FE (6)
<b>Panel A. Argentina</b>				
Household has domestic worker	15.656 [1.444]***	8.332 [1.441]***	5.62 [1.906]***	5.636 [1.923]***
N	44246	44246	44246	44246
<b>Panel B. Israel</b>				
Household has domestic worker	9.443 [1.220]***	8.187 [1.228]***	4.982 [1.228]***	5.399 [1.225]***
N	34237	34237	34237	34237
Cluster indicators	Y	Y	N	N
Individual characteristics	N	Y	N	Y

# Extensive Margin

- Also, have results examining the extensive margin
- Much larger effect for Argentina than Israel

**Table 5. Effect of domestic worker on mother's employment**

Estimation method	OLS	OLS	Probit	Probit	FE	FE
	(1)	(2)	(3)	(4)	(7)	(8)
<b>Panel A. Argentina</b>						
Household has domestic worker	0.315	0.119	0.326	0.183	0.118	0.122
	[0.030]***	[0.030]***	[0.032]***	[0.048]***	[0.039]***	[0.039]***
N	44644	44644	44644	44636	44644	44644
<b>Panel B. Israel</b>						
Household has domestic worker	0.144	0.057	0.163	0.076	0.015	0.022
	[0.023]***	[0.023]**	[0.028]***	[0.034]**	[0.016]	[0.016]
N	34257	34257	34246	34245	34257	34257
Cluster indicators	Y	Y	Y	Y	N	N
Individual characteristics	N	Y	N	Y	N	Y

# Welfare Impact

- Externality welfare benefit of increased tax revenue:
  - Immigration \* Displacement \* High-skilled Wage \* Marginal Cost of Funds \* Marginal Tax Rate
  - $7\% * 15\% * 2 * 1.4 * 50\% = 1.47\%$  of wages (0.9% of GDP)
- With 10% employer surplus, special tax levies - total welfare increase to 2.0% of wages (1.2% of GDP)



# Wage Impact

- Private Household Workers
  - High-skill labor  $\% \Delta = \text{Immigration} * \text{Displacement} / \text{Fraction High-Skilled}$
  - $7\% * 15\% / 24\% = 4.4\%$
- With a Cobb-Douglas production function this is also a 4.4% increase in  $W_L/W_H$
- If CES w/elasticity of 1.5, wage ratio  $\% \Delta = 2.9\%$

# Robustness of Calibration

- What if day care centers were wholly staffed by low-skilled workers?
  - Low-skill labor %  $\Delta$  = Immigration \* Displacement \* Daycare worker/PHW
    - $7\% * 75.1\% * 20\% = 1.05\%$
  - Implies Cobb Douglas wage ratio %  $\Delta$   
=  $4.4\% - 1.4\% = 3.0\%$

# Robustness of Calibration

- Different parameter values
- Leakage
  - Some FPHW enter general economy and compete with low-skilled natives
  - If 0.48 immigrants leak for every FPHW that remains in sector,  $h/1-h$ , wages unchanged, fiscal benefits
  - If 0.57 immigrants leak, low-skilled indifferent with fiscal benefits

# Could “Old” Rich Adopt?

- Ethical Paradox
  - Membership in society based on tenure
    - Ex ante – Welfare gains
    - Ex post – Ethical inconsistencies
    - Temporary Non-renewable Visas
- Leakage
  - Enforcement issues

# Limiting Leakage

- Differential ability to control leakage in Singapore, Gulf, Europe, U.S.
- Escrow portion of wages for use on return
- Pritchett – sending country responsibility
- Alternative: Licensing, bonding of employment agencies  
– create incentive for selection, incentive packages to encourage return
- Ambrus – stay if upgrade skills

# Impact?

- Remittances
  - 7% of labor force are FPHW
  - Each FPHW remits \$5,000
  - $7\% * 130 \text{ mil} * \$5,000$
  - Greater than \$40 billion in remittances
  - 4X US official development aid
- More new rich over time
- Expansion of Europe?
- Pressures to adopt: demography, glass ceilings for women
- Addresses traditional obstacles to immigration, but raises new issues: ethics, limiting leakage

END

# New Form of Immigration

## Foreign Domestic Helpers

Country	Year	% Labor Force
Kuwait	1995	19.9%
Bahrain	2001	10.1%
Saudi Arabia	2002	8.9%
Singapore	2003	7.0%
Hong Kong	2003	6.8%
Greece	2001	1.0%
Taiwan	2000	0.8%
Israel	2001	0.8%
USA	1998	0.3%



# Avoiding Ethical Paradox

- Avoiding abuse – right to change employer, keep visa
- Temporary, non-renewable, visas
  - Extend Au Pair/Live in Caregiver programs
  - Politically attractive employers
- Efficiency costs – human capital, moral hazard
- More widespread benefits in sending country
- Better for migrants? - behavioral economics, reference group issue
- More remittances?